

## Finance Director, Americas Seattle, USA

Rayner is a leading developer and manufacturer of ophthalmic implants and pharmaceuticals; it specialises in intraocular lenses (IOLs) and related products used in cataract and refractive surgery. Since the development of the first IOL, Rayner has continuously pioneered IOL design with a goal to improve vision and restore sight worldwide. Today, Rayner's mission remains to deliver innovative and clinically superior ophthalmic solutions that respond to the expectations of our global customers to improve sight and quality of life for their patients.

Today, we have offices in New York and Memphis. Rayner Surgical Inc and Omeros Corporation announced the signing of an agreement to transfer Omeros' ophthalmology assets, including OMIDRIA and the teams to support the product to Rayner in December 2021.

### Why work for Rayner?

Rayner is a unique place to work with its own special culture and people, who are all driven to provide the best visual outcomes for clinicians and patients. We are driven by science to improve performance and safety, and we commit ourselves to be a great partner and to be easy to do business with. Whilst our vision drives and guides what we do, it is our culture and the way we work as well as treat ourselves plus others that form the foundation of what we do. That's why at Rayner we strive to create a workplace where we live our values every day. We invite you to join us on our exciting journey!

### Our Careers

Rayner is more than an IOL manufacturer. We have an entrepreneurial spirit that drives us to pursue our vision, supported by a dedicated team who share our beliefs – from research and development engineers to production, sales and support.

Being ambitious, focused, open, respectful and keeping our promises enable us to take on challenges that other businesses simply won't entertain, and it's those qualities we value and nurture in the people we work with. Rayner is also proud to be an equal opportunities employer.

Rayner has a broad portfolio of products across the patient pathway, including monofocal and premium Intraocular Lenses (IOLs), a full range of Ophthalmic Viscosurgical Devices (OVDs), a family of Ocular Surface Disease (OSD) solutions and RayPRO, our recently launched patient outcomes digital platform.

As Finance Director, Americas you will provide vital leadership, to the local teams throughout the integration period and beyond. You will work closely with the Chief Financial Officer and the Group Finance Controller in our matrix and International business creating a real and active partnership with both operations and management. You will be a trusted adviser and to add value that will assist in decision making.

Your key responsibilities will be:

- Oversee the operations of the financial department, including optimizing the departmental organizational structure and processes to achieve department's goals and objectives. Provide leadership in the accounting, controls, compliance and reporting.
- Coordinate the information requirements and analysis needed to support the annual audit.
- Assess organizational performance against both the annual budget and the company's long-term strategy utilizing appropriate metrics.
- Establish rapport and a solid working relationship with the GM Americas, Group Finance Controller, CFO and management team in the US to meet Rayner's operating and strategic objectives.
- Provide strategic input and lead due diligence toward potential alliances and/or new business opportunities.
- Provide necessary financial reporting materials and information to the CFO regarding concerns, trends and changes in Rayner's operations and strategic plans, domestically and globally. Successfully executive management, the quarterly and annual budgeting and forecasting processes.
- Provide financial support to internal departments, in support of their planning responsibilities to effectively manage the business and make appropriate financial recommendations, including evaluating the cost-benefit of various strategies.
- Be responsible for establishing appropriate internal policies and procedures to ensure company compliance with ethical standards, US GAAP and PhRMA, and state reporting regulations.
- Be responsible for securing and maintaining appropriate levels of business insurance.
- Oversee the acquisition and maintenance of appropriate systems to maintain the company's operations efficiently and accurately.
- Build the finance team, leading them to deliver goals and KPI's, along with ongoing coaching and development

Qualifications/ Experience:

#### Essential

- Pharmaceutical reimbursement experience
- Qualified Chartered Accountant (ACA, ACCA, CIMA or International equivalent)
- Solid experience as a finance professional in a fast growth business
- Knowledge and familiarity with various operational finance systems / various accounting software such as Oracle and Net Suite and hands on experience of using ERP systems
- Minimum of 5 experience in leading, coaching and developing teams with the ability to act as General Manager
- Has experience in ex-Big Four (PwC, Earnst and Young, Deloitte, KPMG) and 3 - 5 years corporate experience including experience in financial reporting and/or operational accounting; overseeing Chart of Account set up, AP & AR processing, Treasury and cash flow processes
- Bachelor's degree in Accounting or Finance

#### Desirable

- Experience within the Ophthalmology sector and IOLS
- Experience in the Medical Device space
- Start-up, public company and/or experience with scale a plus

Please apply by sending an up-to-date CV & covering email to [recruitment@rayner.com](mailto:recruitment@rayner.com)

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